

Sparebanken Møre

# Financial highlights Group

#### Income statement

|   | Q4 2           | 018  | Q4 2017        |       | 20             | 18   | 2017           |      |
|---|----------------|------|----------------|-------|----------------|------|----------------|------|
|   | NOK<br>million | %    | NOK<br>million | %     | NOK<br>million | %    | NOK<br>million | %    |
| Net interest income                       | 309            | 1.76 | 290            | 1.76  | 1 179          | 1.70 | 1 100          | 1.72 |
| Net commission and other operating income | 52             | 0.29 | 51             | 0.31  | 207            | 0.30 | 194            | 0.30 |
| Net return from financial investments     | 4              | 0.03 | 7              | 0.04  | 41             | 0.06 | 48             | 0.08 |
| Total income                              | 365            | 2.08 | 348            | 2.11  | 1 427          | 2.06 | 1 342          | 2.10 |
| Total operating costs                     | 152            | 0.86 | 144            | 0.88  | 603            | 0.87 | 590            | 0.92 |
| Profit before impairment on loans         | 213            | 1.22 | 204            | 1.23  | 824            | 1.19 | 752            | 1.18 |
| Impairment on loans, guarantees etc.      | 12             | 0.07 | -1             | -0.01 | 16             | 0.02 | 13             | 0.02 |
| Pre-tax profit                            | 201            | 1.15 | 205            | 1.24  | 808            | 1.17 | 739            | 1.16 |
| Tax                                       | 60             | 0.34 | 48             | 0.29  | 203            | 0.29 | 182            | 0.28 |
| Profit after tax                          | 141            | 0.81 | 157            | 0.95  | 605            | 0.88 | 557            | 0.88 |

#### Statement of financial position

| (NOK million)                                | 31.12.2018 | % change during last 12 months | 31.12.2017 |
|--|------------|--------------------------------|------------|
| Total assets                                 | 71 074     | 6.9                            | 66 491     |
| Average assets                               | 69 373     | 8.4                            | 64 000     |
| Loans to and receivables from customers      | 60 346     | 6.1                            | 56 867     |
| Gross loans to retail customers              | 41 917     | 5.3                            | 39 817     |
| Gross loans to corporate and public entities | 18 616     | 8.4                            | 17 168     |
| Deposits from customers                      | 34 414     | 4.9                            | 32 803     |
| Deposits from retail customers               | 20 624     | 4.8                            | 19 688     |
| Deposits from corporate and public entities  | 13 790     | 5.3                            | 13 101     |

#### Key figures

|   | Q4 2018 | Q4 2017 | 2018 | 2017 |
|---|---------|---------|------|------|
| Return on equity (annualised) 4)                | 9.7     | 11.5    | 10.6 | 10.4 |
| Cost income ratio                               | 41.6    | 41.7    | 42.3 | 44.0 |
| Losses as a percentage of loans (annualised)    | 0.08    | -0.01   | 0.03 | 0.02 |
| Gross problem loans as a percentage of loans    | 0.62    | 0.57    | 0.62 | 0.57 |
| Net problem loans as a percentage of loans      | 0.46    | 0.40    | 0.46 | 0.40 |
| Deposit-to-loan ratio                           | 57.0    | 57.7    | 57.0 | 57.7 |
| Liquidity Coverage Ratio (LCR)                  | 158     | 159     | 158  | 159  |
| Lending growth as a percentage                  | 1.2     | 0.7     | 6.1  | 7.9  |
| Deposit growth as a percentage                  | -0.8    | -0.8    | 4.9  | 0.7  |
| Capital adequacy ratio 1) 2)                    | 19.6    | 18.4    | 19.6 | 18.4 |
| Tier 1 capital ratio 1) 2)                      | 17.6    | 16.8    | 17.6 | 16.8 |
| Common Equity Tier 1 capital ratio (CET1) 1) 2) | 16.0    | 15.0    | 16.0 | 15.0 |
| Leverage Ratio (LR) 2)                          | 8.1     | 8.2     | 8.1  | 8.2  |
| Man-years                                       | 361     | 359     | 361  | 359  |

#### Equity Certificates (ECs)

|   | 2018   | 2017   | 2016   | 2015   | 2014   |
|---|--------|--------|--------|--------|--------|
| Profit per EC (Group) (NOK) 3)                  | 29.80  | 27.70  | 28.80  | 25.25  | 31.20  |
| Profit per EC (Parent Bank) (NOK) 3)            | 28.35  | 27.00  | 29.85  | 25.70  | 29.10  |
| EC fraction 1.1 as a percentage (Parent Bank)   | 49.6   | 49.6   | 49.6   | 49.6   | 49.6   |
| EC capital (NOK million)                        | 988.70 | 988.70 | 988.70 | 988.70 | 988.70 |
| Price at Oslo Stock Exchange (NOK)              | 283    | 262    | 254    | 188    | 216    |
| Stock market value (NOK million)                | 2 798  | 2 590  | 2 511  | 1 859  | 2 136  |
| Book value per EC (Group, incl. dividend) (NOK) | 303    | 289    | 275    | 257    | 244    |
| Dividend per EC (NOK)                           | 15.50  | 14.00  | 14.00  | 11.50  | 13.50  |
| Price/Earnings (Group, annualised)              | 9.5    | 9.4    | 8.8    | 7.3    | 7.4    |
| Price/Book value (P/B) (Group) 3)               | 0.93   | 0.91   | 0.93   | 0.73   | 0.89   |

<sup>1)</sup> Calculated according to IRB in Basel II incl. transitional rule in Basel I. IRB for mass market from 31st March 2015 and IRB Foundation for corporate commitments from 30th June 2014.

<sup>2)</sup> Incl. proposed allocations

<sup>3)</sup> Calculated using the EC-holders' share (49.6 %) of the period's profit to be allocated to equity owners.

<sup>4)</sup> Calculated using the share of the profit to be allocated to equity owners.

## Interim report from the Board of Directors

All figures relate to the Group. Figures in brackets refer to the corresponding period last year. The financial statements have been prepared in accordance with IFRS and the interim report has been prepared in conformity with IAS 34 Interim Financial Reporting.

#### RESULTS FOR Q4 2018

The profit after loss in the fourth quarter of 2018 amounted to NOK 201 million, or 1.15 per cent of average total assets, compared to NOK 205 million, or 1.24 per cent, for the corresponding quarter last year.

The profit after tax for the fourth quarter of 2018 amounted to NOK 141 million, or 0.81 per cent of average total assets, compared to NOK 157 million, or 0.95 per cent, for the corresponding quarter last year.

The return on equity in the fourth quarter of 2018 was 9.7 per cent, compared to 11.5 per cent for the fourth quarter of 2017.

Earnings per equity certificate amounted to NOK 7.00 (NOK 7.70) for the Group and NOK 5.00 (NOK 4.80) for the Parent Bank.

#### Net interest income

The net interest income of NOK 309 million was NOK 19 million higher than in the corresponding quarter of last year. This represents 1.76 per cent of total assets, the same as in the fourth quarter of 2017.

A higher lending volume combined with increased contribution from deposits as well as the Bank's high CET1 level resulted in higher net interest income in Norwegian kroner compared to the same quarter last year. Strong competition on both lending and deposits and reduced risk have contributed to pressure on the net interest margin.

#### Other operating income

Other operating income amounted to NOK 56 million, which is NOK 2 million lower than in the fourth quarter of last year. The changes in value in the bond portfolio and equities constitute capital losses of NOK 14 million in the quarter, compared to capital losses of NOK 1 million in the fourth quarter of 2017. Other operating income apart from financial instruments was on a par with the fourth quarter of 2017.

#### Costs

Operating costs in the quarter amounted to NOK 152 million, which is NOK 8 million higher than in the same quarter last year. Personnel costs were NOK 4 million higher than in the corresponding period last year and amounted to NOK 86 million. Staffing has increased by two full-time equivalents in the last 12 months to 361 full-time equivalents. Other operating costs increased by NOK 4 million from the same period last year.

The cost income ratio was 41.6 per cent in the fourth quarter of 2018, which represents a reduction of 0.1 percentage points compared to the fourth quarter last year.

#### Problem loans

NOK 12 million was recognised as losses on loans and guarantees in the quarter. This amounts to 0.07 per cent of average total assets on an annualised basis. The corresponding figure for the fourth quarter of 2017 was reversals of NOK 1 million kroner (-0.01 per cent). Losses in the corporate segment increased by NOK 6 million in the quarter, and losses totalling NOK 6 million were recognised in the retail segment.

#### Lending and deposit Growth

In relation to the end of the third quarter of 2018, total assets grew by 1.7 per cent to NOK 71,074 million. Lending has increased by 1.2 per cent to NOK 60,346 million and deposits from customers has been reduced by 0.8 per cent to NOK 34,414 million. For further comments concerning volume trends in the last 12 months, please see the comments for the full year 2018.

#### PRELIMINARY FINANCIAL STATEMENTS FOR 2018

The profit before loss on loans and guarantees amounted to NOK 824 million, or 1.19 per cent of average total assets, compared to NOK 752 million, or 1.18 per cent, for 2017.

The profit before tax amounted to NOK 808 million, or 1.17 per cent of average total assets, compared to NOK 739 million, or 1.16 per cent, for 2017.

The profit after tax amounted to NOK 605 million, or 0.88 per cent of average total assets, compared to NOK 557 million and 0.88 per cent in 2017.

Earnings per equity certificate in 2018 amounted to NOK 29.80 (NOK 27.70) for the Group and NOK 28.35 (27.00) for the Parent Bank.

#### **Net interest Income**

Net interest income ended at NOK1,179 million (1,100 million) or 1.70 per cent (1.72 per cent) of average total assets. Net interest income accounted for 82.6 per cent of total income in 2018.

A higher lending volume combined with increased contribution from deposits as well as the Bank's high CET1 level resulted in higher net interest income in Norwegian kroner compared to last year. Strong competition in both lending and deposits and reduced risk have contributed to pressure on the net interest margin.

#### Other operating income

Other operating income amounted to NOK 248 million (0.36 per cent of average total assets) in 2018. This is an increase of NOK 6 million compared to 2017.

The value of the bond portfolio was reduced by NOK19 million in 2018, compared to a gain of NOK23 million in 2017.

Capital gains from equities totalled NOK10 million in 2018, compared to capital losses of NOK10 million in 2017.

#### Costs

Total costs amounted to NOK 603 million, which is NOK 13 million higher than in 2017. Personnel costs increased by NOK 5 million compared to 2017 and amounted to NOK 340 million. Financial activity tax in the form of higher employers' National Insurance contributions amounted to NOK 14 million in 2018, the same as in 2017. Staffing has increased by two full-time equivalents in the last 12 months to 361 full-time equivalents. Other operating costs were NOK 8 million higher than in 2017.

The cost income ratio was 42.3 per cent in 2018. This represents a decrease of 1.7 percentage points compared to 2017. In the strategic plan for 2019-2022, the Board has decided to change the Group's maximum target for the cost income ratio from 45 per cent to 40 per cent.

#### **Problem loans**

In 2018, NOK16 million (NOK13 million) in losses on loans and guarantees was recognised in the income statement. This represents 0.02 per cent (0.02 per cent) of average total assets.

At the end of 2018, total expected losses amounted to NOK 338 million, equivalent to 0.55 per cent of loans and guarantees (NOK 336 million and 0.57 per cent). Of the individually assessed commitments, NOK 11 million of the impairments were related to commitments in default for more than 90 days (NOK 4 million), which amounts to 0.02 per cent of loans and guarantees (0.01 per cent). NOK 327 million relates to other commitments (NOK 332 million), equivalent to 0.53 per cent of gross loans and guarantees (0.56 per cent).

Net impaired commitments (loans that have been in default for more than 90 days and loans that are not in default but which have been subject to an individual impairment) have in the last 12 months increased by NOK47 million. By the end of 2018, the corporate market accounted for NOK220 million of the net impaired commitments and the retail market NOK63 million. In total this represents 0.46 per cent of gross loans and guarantees (0.40 per cent).

#### Lending to customers

At year-end 2018, lending to customers amounted to NOK60,346 million (NOK56,867 million). Customer lending has increased by a total of NOK3,479 million, or 6.1 per cent, over the last 12 months. Retail lending has increased by 5.3 per cent, while lending to corporate customers has increased by 8.4 per cent in the last 12 months. Retail lending accounted for 69.2 per cent of the lending by the end of 2018 (70.0 per cent).

#### **Deposits from customers**

Customer deposits have increased by 4.9 per cent over the last 12 months. At year-end 2018, deposits amounted to NOK 34,414 million (NOK 32,803 million). Retail deposits have increased by 4.8 per cent in the last 12 months, while corporate deposits have increased by 5.1 per cent, and public sector deposits have increased by 7.9 per cent. The retail market's relative share of deposits amounted to 59.9 per cent (60.0 per cent), while deposits from corporate customers accounted for 37.9 per cent (37.8 per cent) and from public sector customers 2.2 per cent (2.2 per cent).

The deposit-to-loan ratio was 57.0 per cent by the end of 2018 (57.7 per cent).

#### CAPITAL ADEQUACY

At the end of 2018, the Group's capital adequacy was above the regulatory capital requirements and the internally set minimum target for CET1 capital. The primary capital ratio amounts to 19.6 per cent (18.4 per cent), the Tier 1 capital ratio 17.6 per cent (16.8 per cent), and the CET1 ratio was 16.0 per cent (15.0 per cent).

Sparebanken Møre has a capital requirement linked to the transitional scheme associated with the Basel I floor amounting to NOK 37 million at the end of 2018, corresponding to a basis for calculation of NOK 460 million.

#### SUBSIDIARIES

The aggregate profit of the Bank's three subsidiaries amounted to NOK177 million after tax in 2018 (NOK166 million).

Møre Boligkreditt AS was established as part of the Group's long-term funding strategy. The mortgage company's main purpose is to issue covered bonds for sale to Norwegian and international investors. At the end of 2018, the company had net outstanding bonds of NOK 22.4 billion in the market. About 25 per cent of the borrowing was in a currency other than NOK. The company contributed NOK 174 million to the result in 2018 (NOK 165 million).

Møre Eiendomsmegling AS provides real estate brokerage services to both retail and corporate customers. The company contributed NOK 1 million to the result in 2018 (NOK 0 million in 2017). At year end, the company employed 13 full-time equivalents.

Sparebankeiendom AS's purpose is to own and manage the Bank's commercial properties. The company contributed NOK 2 million to the result in 2018 (NOK 1 million in 2017). The company has no employees.

#### **EQUITY CERTIFICATES**

At year-end 2018, there were 5,402 holders of Sparebanken Møre's equity certificates. 9,886,954 equity certificates have been issued. Equity certificate capital accounts for 49.6 per cent of the Bank's total equity. Note 10 includes a list of the 20 largest holders of the Bank's equity certificates.

As at 31 December 2018, the Bank owned 28,183 of its own equity certificates. These were purchased on the Oslo Stock Exchange at market price.

#### DIVIDEND POLICY

The aim of Sparebanken Møre is to achieve financial results which provide a good and stable return on the Bank's equity. The results shall ensure that the owners of the equity receive a competitive long-term return in the form of cash dividends and capital appreciation on their equity.

Dividends consist of cash dividends for equity certificate holders and dividends to the local community. The proportion of profits allocated to dividends is adapted to the Bank's capital strength. Unless the capital strength dictates otherwise it will be aimed at distributing about 50 per cent of the profit.

Sparebanken Møre's allocation of earnings shall ensure that all equity owners are guaranteed equal treatment.

#### PROPOSED ALLOCATION OF PROFIT FOR THE YEAR

In line with the rules for equity certificates etc., and in accordance with Sparebanken Møre's dividend policy, it is proposed that 52 per cent of the Group's profit should be allocated to cash dividends and dividends to the local community. Based on the accounting breakdown of equity between equity certificate capital and the primary capital fund, 49.6 per cent of the profit will be allocated to equity certificate holders and 50.4 per cent to the primary capital fund. Earnings per equity certificate in the Group amounted to NOK 29.80 in 2018. The recommendation to the General Meeting is that the cash dividend per equity certificate for the 2018 financial year should be set at NOK 15.50.

#### Proposed allocation of profit (figures in NOK million):

| Profit for the year                               |     | 605 |
|---|-----|-----|
| Allocated to holders of Additional Tier 1 capital |     | 11  |
| Dividend funds (50.6 %):                          |     |     |
| To cash dividends                                 | 153 |     |
| Dividends to the local community                  | 156 | 309 |
| Retained earnings (49.4 %):                       |     |     |
| To the dividend equalisation fund                 | 127 |     |
| To the primary capital fund                       | 129 |     |
| To other funds                                    | 29  | 285 |
| Total allocated                                   |     | 605 |

#### **FUTURE PROSPECTS**

Production and demand remain high in the county. This is due to low interest rates, a weak NOK, high activity levels in the public sector and continued growth in our export markets. In addition to this, there has been an upturn in important oil-related industries. The level of activity in the housing market is also satisfactory. Nevertheless, the uncertainty has increased somewhat due to unease in the financial markets and the prospects of lower growth in the global economy than previously anticipated.

The upturn in the level of activity, together with significant restructuring in the labour market in recent years, has resulted in low unemployment. At the end of December, registered unemployment in Møre og Romsdal was 2.3 per cent according to the Norwegian Labour and Welfare Administration (NAV), the same as the national unemployment rate. Given the prospect of moderate production growth in the county, unemployment will probably stabilise at today's level over the year.

Credit growth in Norway, both in households and the corporate sector, slowed throughout 2018 and the annual percentage growth figure at year-end 2018 was around 1.0 percentage point lower than at year-end 2017.

Competition in the market remains strong, both for lending and deposits. The Bank is competitive and recorded a good, but somewhat lower, growth rate in lending to the retail market. An increase in the growth rate for lending to the corporate market was registered in the last quarter. Deposit growth in the retail market is good and the deposit-to-loan ratio is high, especially in the corporate market. Lending growth within both the retail market and the corporate market in 2019 is expected to be on a par with the growth rate in 2018. This implies growth on a par with or above market growth. There is a constant focus on effective operations and increased profitability.

The Bank will remain strong and committed in supporting businesses and industries in our region, Nordvestlandet.

Sparebanken Møre's target for cost-effective operations for the strategy period 2019-2022 is a cost income ratio target of less than 40 per cent.

Sparebanken Møre's losses are expected to be low also in 2019. Overall, a good result is expected for 2019. The Bank's strategic target is that a return on equity above 11 per cent will be achieved in the strategy period 2019-2022.

Ålesund, 31 December 2018 23 January 2019

#### THE BOARD OF DIRECTORS OF SPAREBANKEN MØRE

LEIF-ARNE LANGØY, Chairman
ROY REITE, Deputy Chairman
RAGNA BRENNE BJERKESET
HENRIK GRUNG
JILL AASEN
ANN MAGRITT BJÅSTAD VIKEBAKK
HELGE KARSTEN KNUDSEN
MARIE REKDAL HIDE

TROND LARS NY DAL, CEO

# Statement of income - Group

#### STATEMENT OF INCOME - GROUP (COMPRESSED)

| (NOK million) Note  | Q4 2018 | Q4 2017 | 2018  | 2017  |
|---|---------|---------|-------|-------|
| Interest income from assets at amortised cost               | 468     | 418     | 1 769 | 1 623 |
| Interest income from assets at fair value                   | 46      | 37      | 171   | 164   |
| Interest expenses   | 205     | 165     | 761   | 687   |
| Net interest income 9                                       | 309     | 290     | 1 179 | 1 100 |
| Commission income and revenues from banking services        | 50      | 50      | 208   | 196   |
| Commission costs and charges from banking services          | 5       | 6       | 25    | 26    |
| Other operating income                                      | 7       | 7       | 24    | 24    |
| Net commission and other operating income                   | 52      | 51      | 207   | 194   |
| Dividends   | 0       | 0       | 3     | 2     |
| Net gains/losses from financial instruments $\underline{5}$ | 4       | 7       | 38    | 46    |
| Net return from financial instruments                       | 4       | 7       | 41    | 48    |
| Total income  | 365     | 348     | 1 427 | 1 342 |
| Wages, salaries etc.  | 86      | 82      | 340   | 335   |
| Administration costs  | 34      | 30      | 133   | 128   |
| Depreciation and impairment                                 | 8       | 7       | 31    | 31    |
| Other operating costs                                       | 24      | 25      | 99    | 96    |
| Total operating costs                                       | 152     | 144     | 603   | 590   |
| Profit before impairment on loans                           | 213     | 204     | 824   | 752   |
| Impairment on loans, guarantees etc. 3                      | 12      | -1      | 16    | 13    |
| Pre-tax profit  | 201     | 205     | 808   | 739   |
| Taxes   | 60      | 48      | 203   | 182   |
| Profit after tax  | 141     | 157     | 605   | 557   |
| Allocated to equity owners                                  | 139     | 154     | 594   | 551   |
| Allocated to owners of Additional Tier 1 capital            | 2       | 3       | 11    | 6     |
|   |         |         |       |       |
| Profit per EC (NOK) 1)                                      | 7.00    | 7.70    | 29.80 | 27.70 |
| Diluted earnings per EC (NOK) 1)                            | 7.00    | 7.70    | 29.80 | 27.70 |
| Distributed dividend per EC (NOK)                           | 0.00    | 0.00    | 14.00 | 14.00 |

#### STATEMENT OF COMPREHENSIVE INCOME - GROUP (COMPRESSED)

| (NOK million)  | Q4 2018 | Q4 2017 | 2018 | 2017 |
|--|---------|---------|------|------|
| Profit after tax   | 141     | 157     | 605  | 557  |
| Items that may subsequently be reclassified to the income statement: |         |         |      |      |
| Equities available for sale - changes in value 2)                    |         | 21      |      | 27   |
| Basis swap spreads - changes in value 3)                             | -8      |         | -18  |      |
| Tax effect of changes in value on basis swap spreads                 | 2       |         | 4    |      |
| Items that will not be reclassified to the income statement:         |         |         |      |      |
| Pension estimate deviations  | 12      | -12     | 12   | -12  |
| Tax effect of pension estimate deviations                            | -3      | 3       | -3   | 3    |
| Total comprehensive income after tax                                 | 144     | 169     | 600  | 575  |
| Allocated to equity owners   | 142     | 166     | 589  | 569  |
| Allocated to owners of Additional Tier 1 capital                     | 2       | 3       | 11   | 6    |

<sup>1)</sup> Calculated using the EC-holders' share (49.6 %) of the period's profit to be allocated to equity owners.

<sup>2)</sup> The category Available for sale does not exist in IFRS 9. Shares and other securities are as of 1 January 2018 assessed at fair value with any changes in value recognised in the income statement under Net gains/losses from financial instruments.

<sup>3)</sup> Changes in value on the Group's basis swaps inherent in hedging instruments, have up to 31.12.2017 been recognised in the income statement. As of 01.01.2018, changes in value on basis swaps due to changes in basis swap spreads, will be recognised in OCI as a cost of hedging.

# Statement of financial position - Group

### ASSETS (COMPRESSED)

| (NOK million)   | Note              | 31.12.2018 | 31.12.2017 |
|---|-------------------|------------|------------|
| Cash and claims on Norges Bank                            | 5 6 9             | 857        | 637        |
| Loans to and receivables from credit institutions         | 5 6 9             | 1 288      | 1 295      |
| Loans to and receivables from customers                   | 2 3 4 5 7 9       | 60 346     | 56 867     |
| Certificates, bonds and other interest-bearing securities | <u>5 7 9</u>      | 6 789      | 6 096      |
| Financial derivatives                                     | <u>5 7</u>        | 1 209      | 1 004      |
| Shares and other securities                               | <u>5</u> <u>7</u> | 182        | 188        |
| Deferred tax benefit                                      |                   | 55         | 59         |
| Intangible assets   |                   | 42         | 42         |
| Fixed assets  |                   | 220        | 228        |
| Other assets  |                   | 86         | 75         |
| Total assets  |                   | 71 074     | 66 491     |

#### LIABILITIES AND EQUITY (COMPRESSED)

| (NOK million)                                       | Note              | 31.12.2018 | 31.12.2017 |
|---|-------------------|------------|------------|
| Loans and deposits from credit institutions         | <u>5 6 9</u>      | 955        | 569        |
| Deposits from customers                             | <u>2579</u>       | 34 414     | 32 803     |
| Debt securities issued                              | <u>5 6</u>        | 26 980     | 24 488     |
| Financial derivatives                               | <u>5</u> <u>7</u> | 525        | 483        |
| Other liabilities                                   |                   | 609        | 558        |
| Incurred costs and prepaid income                   |                   | 76         | 78         |
| Other provisions for incurred liabilities and costs |                   | 125        | 96         |
| Additional Tier 1 capital                           | <u>5 6</u>        | 293        | 302        |
| Subordinated loan capital                           | <u>5 6</u>        | 703        | 1 036      |
| Total liabilities                                   |                   | 64 680     | 60 413     |
| EC capital  | <u>10</u>         | 989        | 989        |
| ECs owned by the Bank                               |                   | -3         | -5         |
| Share premium                                       |                   | 356        | 355        |
| Additional Tier 1 capital                           |                   | 349        | 349        |
| Paid-in equity                                      |                   | 1 691      | 1 688      |
| Primary capital fund                                |                   | 2 649      | 2 470      |
| Gift fund   |                   | 125        | 125        |
| Dividend equalisation fund                          |                   | 1 391      | 1 216      |
| Value adjustment fund                               |                   | -          | 78         |
| Other equity  |                   | 538        | 501        |
| Retained earnings                                   |                   | 4 703      | 4 390      |
| Total equity  |                   | 6 394      | 6 078      |
| Total liabilities and equity                        |                   | 71 074     | 66 491     |

# Statement of changes in equity - Group

| GROUP 31.12.2018                                       | Total<br>equity | EC<br>capital | Share<br>premium | Additional<br>Tier 1<br>capital | Primary<br>capital<br>fund | Gift<br>fund | Dividend<br>equalisation<br>fund | Value<br>adjustment<br>fund | Other<br>equity |
|--|-----------------|---------------|------------------|---------------------------------|----------------------------|--------------|----------------------------------|-----------------------------|-----------------|
| Equity as at 31 December 2017                          | 6 078           | 984           | 355              | 349                             | 2 470                      | 125          | 1 216                            | 78                          | 501             |
| Effect of transition to IFRS 9 as of 01.01.2018 *)     | 1               |               |                  |                                 | 44                         |              | 43                               | -78                         | -8              |
| Equity as at 01.01.2018                                | 6 079           | 984           | 355              | 349                             | 2 514                      | 125          | 1 259                            | 0                           | 493             |
| Changes in own equity certificates                     | 6               | 2             | 1                |                                 | 2                          |              | 1                                |                             |                 |
| Distributed dividend to the EC holders                 | -138            |               |                  |                                 |                            |              |                                  |                             | -138            |
| Distributed dividend to the local community            | -141            |               |                  |                                 |                            |              |                                  |                             | -141            |
| Interest paid on Additional Tier 1 capital issued      | -11             |               |                  |                                 |                            |              |                                  |                             | -11             |
| Equity before allocation of profit for the year        | 5 795           | 986           | 356              | 349                             | 2 516                      | 125          | 1 260                            | 0                           | 203             |
| Allocated to the primary capital fund                  | 129             |               |                  |                                 | 129                        |              |                                  |                             |                 |
| Allocated to the dividend equalisation fund            | 127             |               |                  |                                 |                            |              | 127                              |                             |                 |
| Allocated to owners of Additional<br>Tier 1 capital    | 11              |               |                  |                                 |                            |              |                                  |                             | 11              |
| Allocated to other equity                              | 29              |               |                  |                                 |                            |              |                                  |                             | 29              |
| Proposed dividend allocated for the EC holders         | 153             |               |                  |                                 |                            |              |                                  |                             | 153             |
| Proposed dividend allocated for the local community    | 156             |               |                  |                                 |                            |              |                                  |                             | 156             |
| Distributed profit for the year                        | 605             | 0             | 0                | 0                               | 129                        | 0            | 127                              | 0                           | 349             |
| Changes in value - basis swaps                         | -18             |               |                  |                                 |                            |              |                                  |                             | -18             |
| Tax effect of changes in value -<br>basis swaps        | 4               |               |                  |                                 |                            |              |                                  |                             | 4               |
| Pension estimate deviations                            | 12              |               |                  |                                 | 6                          |              | 6                                |                             |                 |
| Tax effect of pension estimate deviations              | -3              |               |                  |                                 | -2                         |              | -1                               |                             |                 |
| Total other income and costs from comprehensive income | -5              | 0             | 0                | 0                               | 4                          | 0            | 5                                | 0                           | -14             |
| Total profit for the period                            | 600             | 0             | 0                | 0                               | 133                        | 0            | 132                              | 0                           | 335             |
| Equity as at 31 December 2018                          | 6 394           | 986           | 356              | 349                             | 2 649                      | 125          | 1 391                            | 0                           | 538             |
|  |                 |               |                  |                                 |                            |              |                                  |                             |                 |

 $<sup>\</sup>ensuremath{^*}\xspace$  ) see note 2.6 in the Annual report 2017 for further details on the implementation effects.

| GROUP 31.12.2017                                       | Total<br>equity | EC<br>capital | Share<br>premium | Additional<br>Tier 1<br>capital | Primary<br>capital<br>fund | Gift<br>fund | Dividend<br>equalisation<br>fund | Value<br>adjustment<br>fund | Other<br>equity |
|--|-----------------|---------------|------------------|---------------------------------|----------------------------|--------------|----------------------------------|-----------------------------|-----------------|
| Equity as at 31 December 2016                          | 5 441           | 986           | 354              | 0                               | 2 346                      | 125          | 1 092                            | 51                          | 487             |
| Changes in own equity certificates                     | -3              | -2            | 1                |                                 | -2                         |              |                                  |                             |                 |
| Distributed dividend to the EC holders                 | -138            |               |                  |                                 |                            |              |                                  |                             | -138            |
| Distributed dividend to the local community            | -141            |               |                  |                                 |                            |              |                                  |                             | -141            |
| Additional Tier 1 capital issued                       | 349             |               |                  | 349                             |                            |              |                                  |                             |                 |
| Interest paid on issued Additional<br>Tier 1 capital   | -6              |               |                  |                                 |                            |              |                                  |                             | -6              |
| Equity before allocation of profit for the year        | 5 502           | 984           | 355              | 349                             | 2 344                      | 125          | 1 092                            | 51                          | 202             |
| Allocated to the primary capital fund                  | 130             |               |                  |                                 | 130                        |              |                                  |                             |                 |
| Allocated to the dividend equalisation fund            | 128             |               |                  |                                 |                            |              | 128                              |                             |                 |
| Allocated to owners of Additional<br>Tier 1 capital    | 6               |               |                  |                                 |                            |              |                                  |                             | 6               |
| Allocated to other equity                              | 14              |               |                  |                                 |                            |              |                                  |                             | 14              |
| Proposed dividend allocated for the EC holders         | 138             |               |                  |                                 |                            |              |                                  |                             | 138             |
| Proposed dividend allocated for the local community    | 141             |               |                  |                                 |                            |              |                                  |                             | 141             |
| Distributed profit for the year                        | 557             | 0             | 0                | 0                               | 130                        | 0            | 128                              | 0                           | 299             |
| Equities available for sale - changes in value         | 27              |               |                  |                                 |                            |              |                                  | 27                          |                 |
| Pension estimate deviations                            | -12             |               |                  |                                 | -6                         |              | -6                               |                             |                 |
| Tax effect of pension estimate deviations              | 3               |               |                  |                                 | 2                          |              | 1                                |                             |                 |
| Total other income and costs from comprehensive income | 18              | 0             | 0                | 0                               | -4                         | 0            | -5                               | 27                          | 0               |
| Total profit for the period                            | 575             | 0             | 0                | 0                               | 126                        | 0            | 123                              | 27                          | 299             |
| Equity as at 31 December 2017                          | 6 078           | 984           | 355              | 349                             | 2 470                      | 125          | 1 216                            | 78                          | 501             |

# Statement of cash flow - Group

| (NOK million)  | 31.12.2018 | 31.12.2017 |
|--|------------|------------|
|  |            |            |
| Cash flow from operating activities                                      | 2.272      |            |
| Interest, commission and fees received                                   | 2 059      |            |
| Interest, commission and fees paid                                       | -383       |            |
| Dividend and group contribution received                                 | 3          |            |
| Operating expenses paid  | -540       | -52!       |
| Income taxes paid  | -204       | -168       |
| Changes relating to loans to and claims on other financial institutions  | 161        | -646       |
| Changes relating to repayment of loans/leasing to customers              | -3 740     | -3 777     |
| Changes in utilised credit facilities                                    | 303        | -32        |
| Net change in deposits from customers                                    | 1 610      | 242        |
| Net cash flow from operating activities                                  | -731       | -3 63      |
|  |            |            |
| Cash flow from investing activities                                      |            |            |
| Interest received on certificates, bonds and other securities            | 112        | 10         |
| Proceeds from the sale of certificates, bonds and other securities       | 9 469      | 4 16       |
| Purchases of certificates, bonds and other securities                    | -10 198    | -4 02      |
| Proceeds from the sale of fixed assets etc.                              | 0          | (          |
| Purchase of fixed assets etc.  | -23        | -24        |
| Changes in other assets  | -156       | 149        |
| Net cash flow from investing activities                                  | -796       | 37         |
|  |            |            |
| Cash flow from financing activities                                      | 42.4       | 200        |
| Interest paid on debt securities and subordinated loan capital           | -434       |            |
| Net change in deposits from Norges Bank and other financial institutions | 232        |            |
| Proceeds from bond issues raised   | 4 603      |            |
| Redemption of debt securities  | -2 654     |            |
| Dividend paid  | -138       |            |
| Changes in other debt  | 153        | -239       |
| Proceeds from Additional Tier 1 capital issued                           | 0          | 34         |
| Paid interest on Additional Tier 1 capital issued                        | -15        |            |
| Net cash flow from financing activities                                  | 1 747      | 3 597      |
| Not always in each and each equivalents                                  |            | 22         |
| Net change in cash and cash equivalents                                  | 220        | 333        |
| Cash balance at 01.01  | 637        | 30         |

#### **ACCOUNTING PRINCIPLES**

The Group's interim accounts have been prepared in accordance with International Financial Reporting Standards (IFRS), implemented by the EU as at 31 December 2018. The interim report has been prepared in compliance with IAS 34 Interim Reporting and in accordance with accounting principles and methods applied in the 2017 Financial statements, except for IFRS 9 entering into force as of 1 January 2018.

Accounting principles for classification in accordance with IFRS 9 are presented in Note 5. Tables showing the transition effects of the implementation of IFRS 9 are presented in Note 2.6 in the Annual report 2017. The methodology for measuring expected credit losses (ECL) in accordance with IFRS 9 is accounted for in the interim report for Q1. In addition, reference is made to the Annual report for 2017 for further description of accounting principles.

The accounts are presented in Norwegian kroner (NOK), which is also the Parent Bank's and subsidiaries' functional currency. All amounts are stated in NOK million unless stated otherwise.

### LOANS AND DEPOSITS BROKEN DOWN ACCORDING TO SECTORS

| GROUP   | Loa        | ns         |
|---|------------|------------|
| Broken down according to sectors                              | 31.12.2018 | 31.12.2017 |
| Agriculture and forestry                                      | 542        | 464        |
| Fisheries   | 3 206      | 2 402      |
| Manufacturing   | 2 369      | 2 030      |
| Building and construction                                     | 698        | 562        |
| Wholesale and retail trade, hotels                            | 676        | 620        |
| Supply/Offshore   | 1 005      | 882        |
| Property management   | 6 733      | 6 672      |
| Professional/financial services                               | 1 272      | 1 261      |
| Transport and private/public services                         | 1 867      | 2 152      |
| Public entities   | 0          | 0          |
| Activities abroad   | 248        | 123        |
| Total corporate/public entities                               | 18 616     | 17 168     |
| Retail customers  | 41 917     | 39 817     |
| Fair value adjustment of loans                                | 56         | 66         |
| Accrued interest income                                       | -          | 100        |
| Total loans (gross carrying amount)                           | 60 589     | 57 151     |
| Expected credit loss (ECL) - Stage 1                          | -25        | -          |
| Expected credit loss (ECL) - Stage 2                          | -60        | -          |
| Expected credit loss (ECL) - Stage 3                          | -111       | -          |
| Individual impairment   | -47        | -48        |
| Collective impairment (IAS 39)                                | -          | -236       |
| Loans to and receivables from customers (carrying amount)     | 60 346     | 56 867     |
| - of which loans with floating interest rate (amortised cost) | 56 591     | 52 944     |
| - of which loans with fixed interest rate (fair value)        | 3 755      | 3 923      |

| GROUP                                 | Deposits   |            |  |
|---------------------------------------|------------|------------|--|
| Broken down according to sectors      | 31.12.2018 | 31.12.2017 |  |
| Agriculture and forestry              | 181        | 186        |  |
| Fisheries                             | 995        | 1 214      |  |
| Manufacturing                         | 2 220      | 1 806      |  |
| Building and construction             | 661        | 636        |  |
| Wholesale and retail trade, hotels    | 813        | 842        |  |
| Property management                   | 1 576      | 1 309      |  |
| Transport and private/public services | 4 382      | 4 201      |  |
| Public entities                       | 780        | 723        |  |
| Activities abroad                     | 5          | 5          |  |
| Miscellaneous                         | 2 177      | 2 179      |  |
| Total corporate/public entities       | 13 790     | 13 101     |  |
| Retail customers                      | 20 624     | 19 688     |  |
| Fair value adjustment of deposits     | 0          | 2          |  |
| Accrued interest costs                | -          | 12         |  |
| Total deposits from customers         | 34 414     | 32 803     |  |

#### LOSSES AND IMPAIRMENTS ON LOANS AND GUARANTEES

Sparebanken Møre applies a three-stage approach when assessing ECL on loans to customers and financial guarantees in accordance with IFRS 9.

**Stage 1:** At initial recognition and if there's no significant increase in credit risk, the commitment is classified in stage 1 with 12-months ECL.

**Stage 2:** If a significant increase in credit risk since initial recognition is identified, but without objective evidence of loss, the commitment is transferred to stage 2 with lifetime ECL measurement.

**Stage 3:** If the credit risk increases further and there's objective evidence of loss or if individual impairments have been made, the commitment is transferred to stage 3.

ECL on loans are presented in the balance sheet as a reduction to «Loans to and receivables from customers» and ECL on guarantees are recognised under «Other provisions for incurred liabilities and costs».

The methodology for measuring expected credit loss (ECL) in accordance with IFRS 9 is explained in the interim report for the 1st quarter. Tables showing the transition effects of the implementation of IFRS 9 are presented in Note 2.6 in the Annual Report 2017.

#### Specification of credit loss expense

| GROUP   | Q4 2018 | Q4 2017 | 31.12.2018 | 31.12.2017 |
|---|---------|---------|------------|------------|
| Changes in collective impairment during the period (IAS 39) | -       | -11     | -          | -45        |
| Changes in ECL during the period - Stage 1                  | 1       | -       | 1          | -          |
| Changes in ECL during the period - Stage 2                  | -6      | -       | 16         | -          |
| Changes in ECL during the period - Stage 3                  | 3       | -       | -12        | -          |
| Increase in existing individual impairments                 | 1       | 1       | 2          | 5          |
| New individual impairments                                  | 19      | 11      | 35         | 65         |
| Confirmed losses, previously impaired                       | 6       | 0       | 11         | 25         |
| Reversal of previous individual impairments                 | -20     | -7      | -42        | -49        |
| Confirmed losses, not previously impaired                   | 11      | 7       | 14         | 18         |
| Recoveries  | -3      | -2      | -9         | -6         |
| Total impairment on loans and guarantees, etc               | 12      | -1      | 16         | 13         |

#### Changes in ECL in the period

| GROUP  | Stage 1 | Stage 2 | Stage 3 | Total |
|--|---------|---------|---------|-------|
| Total impairments at 31.12.2017 according to IAS 39                  |         |         |         | 336   |
| Effect of transition to IFRS 9                                       |         |         |         | -1    |
| ECL 01.01.2018 according to IFRS 9                                   | 25      | 46      | 264     | 335   |
| New commitments  | 9       | 16      | 1       | 26    |
| Disposal of commitments  | -6      | -12     | -13     | -30   |
| Changes in ECL in the period for commitments which have not migrated | -2      | -3      | 13      | 8     |
| Migration to stage 1   | 3       | -18     | -8      | -23   |
| Migration to stage 2   | -2      | 32      | -11     | 19    |
| Migration to stage 3   | 0       | -1      | 6       | 5     |
| Changes in individual impairments                                    |         |         | -1      | -1    |
| ECL 31.12.2018   | 26      | 61      | 251     | 338   |
| - of which expected losses on loans                                  | 25      | 60      | 158     | 243   |
| - of which expected losses on guarantees                             | 1       | 1       | 93      | 95    |

### Commitments (exposure) divided into risk groups based on probability of default

| GROUP                        | Stage 1 | Stage 2 | Stage 3 | Total 31.12.2018 |
|------------------------------|---------|---------|---------|------------------|
| Low risk (0 % - < 0.5 %)     | 48 342  | 833     | 0       | 49 175           |
| Medium risk (0.5 % - < 3 %)  | 6 345   | 2 533   | 681     | 9 559            |
| High risk (3 % - <100 %)     | 516     | 607     | 499     | 1 622            |
| Problem loans                |         |         | 382     | 382              |
| Total commitments before ECL | 55 203  | 3 973   | 1 562   | 60 738           |
| - ECL                        | -26     | -61     | -251    | -338             |
| Net commitments *)           | 55 177  | 3 912   | 1 311   | 60 400           |

<sup>\*)</sup> The table above is based on exposure at the reporting date, not including fixed rate loans assessed at fair value. The figures are thus not reconcilable against balances in the statement of financial position.

### **PROBLEM LOANS**

Total commitments in default above 3 months and individually impaired commitments not in default

|  | 31.12.2018 |        |           | 31.12.2017 |        |           |  |
|--|------------|--------|-----------|------------|--------|-----------|--|
| GROUP  | Total      | Retail | Corporate | Total      | Retail | Corporate |  |
|  |            |        |           |            |        |           |  |
| Gross commitments in default above 3 months                    | 76         | 55     | 21        | 62         | 53     | 9         |  |
| Gross impaired commitments not in default                      | 306        | 17     | 289       | 274        | 8      | 266       |  |
| Gross problem loans  | 382        | 72     | 310       | 336        | 61     | 275       |  |
|  |            |        |           |            |        |           |  |
| Individual impairment on commitments in default above 3 months | 11         | 9      | 2         | 4          | 2      | 2         |  |
| Individual impairment on commitments not in default            | 88         | 0      | 88        | 96         | 4      | 92        |  |
| Total individual impairments                                   | 99         | 9      | 90        | 100        | 6      | 94        |  |
|  |            |        |           |            |        |           |  |
| Net commitments in default above 3 months                      | 65         | 46     | 19        | 58         | 51     | 7         |  |
| Net impaired commitments not in default                        | 218        | 17     | 201       | 178        | 4      | 174       |  |
| Net problem loans  | 283        | 63     | 220       | 236        | 55     | 181       |  |
|  |            |        |           |            |        |           |  |
| Gross problem loans as a percentage of total loans/guarantees  | 0.62       | 0.17   | 1.54      | 0.57       | 0.15   | 1.46      |  |
| Net problem loans as a percentage of total loans/guarantees    | 0.46       | 0.15   | 1.09      | 0.40       | 0.14   | 0.96      |  |

#### **CLASSIFICATION OF FINANCIAL INSTRUMENTS**

Financial assets and financial liabilities are recognised in the balance sheet at the date when the Group becomes a party to the contractual provisions of the instrument. A financial asset is derecognised when the contractual rights to the cash flows from the financial asset expire, or the company transfers the financial asset in such a way that risk and profit potential of the financial asset is substantially transferred. Financial liabilities are derecognised from the date when the rights to the contractual provisions have been extinguished, cancelled or expired.

#### CLASSIFICATION AND MEASUREMENT

The Group's portfolio of financial instruments is at initial recognition classified in accordance with IFRS 9. Financial assets are classified in one of the following categories:

- · Fair value with value changes through the income statement
- Amortised cost

The classification of the financial assets depends on two factors:

- The purpose of the acquisition of the financial instrument
- The contractual cash flows from the financial assets

#### Financial assets assessed at amortised cost

The classification of the the financial assets assumes that the following requirements are met:

- The asset is acquired to receive contractual cash flows
- The contractual cash flows consist solely of principal and interest

All lending and receivables are recorded in the accounts at amortised cost, based on expected cash flows. The difference between the issue cost and the settlement amount at maturity, is amortised over the lifetime of the loan.

#### Financial liabilities assessed at amortised cost

Debt securities, including debt securities included in fair value hedging, loans and deposits from credit institutions and deposits from customers are valued at amortised cost based on expected cash flows. The portfolio of own bonds is shown in the accounts as a reduction of the debt.

#### Financial instruments assessed fair value, any changes in value recognised through the income statement

The Group's portfolio of bonds in the liquidity portfolio is classified at fair value through the income statement as this portfolio is managed based on fair value. The Group's portfolio of fixed interest rate loans are assessed at fair value to avoid accounting mismatch in relation to the underlying interest rate swaps.

Financial derivatives are contracts signed to mitigate an existing interest rate or currency risk incurred by the bank. Financial derivatives are recognised at fair value through the income statement and recognised gross per contract as an asset or liability.

The Group's portfolio of shares is assessed at fair value with any value changes through the income statement.

Losses and gains as a result of value changes on assets and liabilities assessed at fair value, with any value changes being recognised in the income statement, are included in the accounts during the period in which they occur.

#### LEVELS IN THE VALUATION HIERARCHY

Financial instruments are classified into different levels based on the quality of market data for each type of instrument.

#### Level 1 - Valuation based on prices in an active market

Level 1 comprises financial instruments valued by using quoted prices in active markets for identical assets or liabilities. This category includes listed shares and mutual funds, as well as bonds and certificates in LCR-level 1, traded in active markets.

#### Level 2 - Valuation based on observable market data

Level 2 comprises financial instruments valued by using information which is not quoted prices, but where prices are directly or indirectly observable for assets or liabilities, including quoted prices in inactive markets for identical assets or liabilities. This category mainly includes debt securities issued, derivatives and bonds which are not included in level 1.

#### Level 3 - Valuation based on other than observable market data

Level 3 comprises financial instruments which can not be valued based on directly or indirectly observable prices. This category mainly includes loans to and deposits from customers, as well as shares.

| GROUP - 31.12.2018                                      | Financial<br>instruments<br>at fair value<br>through<br>profit and<br>loss | Financial instruments<br>assessed at<br>amortised cost |
|---|--|--|
| Cash and claims on Norges Bank                          |  | 857  |
| Loans to and receivables from credit institutions       |  | 1 288  |
| Loans to and receivables from customers                 | 3 755  | 56 582   |
| Certificates and bonds                                  | 6 789  |  |
| Shares and other securities                             | 182  |  |
| Financial derivatives                                   | 1 209  |  |
| Total financial assets                                  | 11 935   | 58 727   |
| Loans and deposits from credit institutions             |  | 955  |
| Deposits from and liabilities to customers              |  | 34 414   |
| Financial derivatives                                   | 525  |  |
| Debt securities   |  | 26 980   |
| Subordinated loan capital and Additional Tier 1 capital |  | 996  |
| Total financial liabilities                             | 525  | 63 345   |

| GROUP - 31.12.2017  |         | truments at fair value<br>Jh profit and loss | Financial<br>instruments<br>assessed at<br>amortised cost | Financial<br>instruments held<br>available for sale |
|---|---------|--|---|---|
|   | Trading | At fair value                                |   |   |
| Cash and claims on Norges Bank                                |         |  | 637   |   |
| Loans to and receivables from credit institutions             |         |  | 1 295   |   |
| Loans to and receivables from customers                       |         | 3 923  | 52 944  |   |
| Certificates and bonds  |         | 6 096  |   |   |
| Shares and other securities                                   |         |  |   | 188   |
| Financial derivatives   | 1 004   | 1  |   |   |
| Total financial assets  | 1 004   | 10 019                                       | 54 876  | 188   |
| Loans and deposits from credit institutions                   |         |  | 569   |   |
| Deposits from and liabilities to customers                    |         | 1 340  | 31 463  |   |
| Financial derivatives   | 483     | 3  |   |   |
| Debt securities   |         |  | 24 488  |   |
| Subordinated loan capital and Perpetual Hybrid Tier 1 capital |         |  | 1 338   |   |
| Total financial liabilities                                   | 483     | 3 1 340                                      | 57 858  |   |

### Net gains/losses on financial instruments

|   | Q4 2018 | Q4 2017 | 31.12.2018 | 31.12.2017 |
|---|---------|---------|------------|------------|
| Certificates and bonds  | -8      | 0       | -19        | 23         |
| Securities  | -6      | -1      | 10         | -10        |
| Foreign exchange trading (for customers)                        | 9       | 9       | 38         | 38         |
| Fixed income trading (for customers)                            | 1       | 1       | 8          | 4          |
| Financial derivatives   | 8       | -2      | 1          | -9         |
| Net change in value and gains/losses from financial instruments | 4       | 7       | 38         | 46         |

### FINANCIAL INSTRUMENTS AT AMORTISED COST

| GROUP  |                                 | 31.12.2018 |                             |           |                         | 31.1       | 12.2 | 017        |
|--|---------------------------------|------------|-----------------------------|-----------|-------------------------|------------|------|------------|
|  |                                 | Fair val   | ıe                          | Book valu | ie                      | Fair value |      | Book value |
| Cash and claims on Norges Bank                                   |                                 |            | 857                         |           | 857                     | 6          | 37   | 63         |
| Loans to and receivables from credit institutions                |                                 |            | 1 288                       |           | 1 288                   | 1 2        | 95   | 1 29       |
| Loans to and receivables from customers                          |                                 |            | 56 582                      | 5         | 6 582                   | 52 9       | 144  | 52 94      |
| Total financial assets   |                                 |            | 58 727                      | 5         | 8 727                   | 54 8       | 76   | 54 87      |
| Loans and deposits from credit institutions                      |                                 |            | 955                         |           | 955                     | 5          | 69   | 56         |
| Deposits from and liabilities to customers                       |                                 |            | 34 414                      | 3         | 84 414                  | 31 4       | 63   | 31 463     |
| Debt securities  |                                 |            | 27 039                      | 2         | 26 980                  | 24 5       | 75   | 24 48      |
| Subordinated loan capital and Additional Tier 1 capital          |                                 |            | 1 000                       |           | 996                     | 1 3        | 63   | 1 33       |
| Total financial liabilities                                      |                                 |            | 63 408                      | 6         | 3 345                   | 57 9       | 70   | 57 85      |
| GROUP - 31.12.2018   | Based or<br>in an act<br>market | •          | Observ<br>market<br>informa |           | Other<br>obser<br>marke | vable      |      |            |
|  | Level 1                         |            | Level 2                     |           | Level                   | 3          | Tota | nl         |
| Cash and claims on Norges Bank                                   |                                 | 857        |                             |           |                         |            |      | 85         |
| Loans to and receivables from credit institutions                |                                 |            |                             | 1 288     |                         |            |      | 1 28       |
| Loans to and receivables from customers                          |                                 |            |                             |           |                         | 56 582     |      | 56 58      |
| Total financial assets   |                                 | 857        |                             | 1 288     |                         | 56 582     |      | 58 72      |
| Loans and deposits from credit institutions                      |                                 |            |                             | 955       |                         |            |      | 95         |
| Deposits from and liabilities to customers                       |                                 |            |                             |           |                         | 34 414     |      | 34 41      |
| Debt securities  |                                 |            |                             | 27 039    |                         |            |      | 27 03      |
| Subordinated loan capital and Additional Tier 1 capital          |                                 |            |                             | 1 000     |                         |            |      | 1 00       |
| Total financial liabilities                                      |                                 | -          |                             | 28 994    |                         | 34 414     |      | 63 40      |
| GROUP - 31.12.2017   | Based or<br>in an act<br>market | -          | Observ<br>market<br>informa |           | obser<br>marke          |            |      |            |
|  | Level 1                         |            | Level 2                     |           | Level                   | 3          | Tota | al         |
| Cash and claims on Norges Bank                                   |                                 | 637        |                             |           |                         |            |      | 63         |
| Loans to and receivables from credit institutions                |                                 |            |                             | 1 295     |                         |            |      | 1 29       |
| Loans to and receivables from customers                          |                                 |            |                             |           |                         | 52 944     |      | 52 94      |
| Total financial assets   |                                 | 637        |                             | 1 295     |                         | 52 944     |      | 54 87      |
| Loans and deposits from credit institutions                      |                                 |            |                             | 569       |                         |            |      | 56         |
| Deposits from and liabilities to customers                       |                                 |            |                             |           |                         | 31 463     |      | 31 46      |
| Debt securities  |                                 |            |                             | 24 575    |                         |            |      | 24 57      |
| Subordinated loan capital and Perpetual Hybrid Tier 1<br>capital |                                 |            |                             | 1 363     |                         |            |      | 1 36       |
| Total financial liabilities                                      |                                 |            |                             | 26 507    |                         | 31 463     |      | 57 97      |

## FINANCIAL INSTRUMENTS AT FAIR VALUE

A change in the discount rate of 10 basis points would result in a change of approximately NOK 10 million on fixed rate loans.

| GROUP - 31.12.2018                                      | Based on prices<br>in an active<br>market | Observable<br>market<br>information | Other than<br>observable<br>market<br>information |        |
|---|---|-------------------------------------|---|--------|
|   | Level 1                                   | Level 2                             | Level 3   | Total  |
| Cash and claims on Norges Bank                          |   |                                     |   | -      |
| Loans to and receivables from credit institutions       |   |                                     |   | -      |
| Loans to and receivables from customers                 |   |                                     | 3 755   | 3 755  |
| Certificates and bonds                                  | 4 671                                     | 2 118                               |   | 6 789  |
| Shares and other securities                             | 7   |                                     | 175   | 182    |
| Financial derivatives                                   |   | 1 209                               |   | 1 209  |
| Total financial assets                                  | 4 678                                     | 3 327                               | 3 930   | 11 935 |
| Loans and deposits from credit institutions             |   |                                     |   | -      |
| Deposits from and liabilities to customers              |   |                                     |   | -      |
| Debt securities   |   |                                     |   | -      |
| Subordinated loan capital and Additional Tier 1 capital |   |                                     |   | -      |
| Financial derivatives                                   |   | 525                                 |   | 525    |
| Total financial liabilities                             | -   | 525                                 | -   | 525    |

| GROUP - 31.12.2017  | Based on prices<br>in an active<br>market | Observable<br>market<br>information | Other than<br>observable<br>market<br>information |        |
|---|---|-------------------------------------|---|--------|
|   | Level 1                                   | Level 2                             | Level 3   | Total  |
| Cash and claims on Norges Bank                                |   |                                     |   | -      |
| Loans to and receivables from credit institutions             |   |                                     |   | -      |
| Loans to and receivables from customers                       |   |                                     | 3 923   | 3 923  |
| Certificates and bonds  | 4 261                                     | 1 835                               |   | 6 096  |
| Shares and other securities                                   | 19  |                                     | 169   | 188    |
| Financial derivatives   |   | 1 004                               |   | 1 004  |
| Total financial assets  | 4 280                                     | 2 839                               | 4 092   | 11 211 |
| Loans and deposits from credit institutions                   |   |                                     |   | -      |
| Deposits from and liabilities to customers                    |   |                                     | 1 340   | 1 340  |
| Debt securities   |   |                                     |   | -      |
| Subordinated loan capital and Perpetual Hybrid Tier 1 capital |   |                                     |   | -      |
| Financial derivatives   |   | 483                                 |   | 483    |
| Total financial liabilities                                   | -   | 483                                 | 1 340   | 1 823  |

#### Reconciliation of movements in level 3 during the period

| GROUP                          | Loans to and receivables from customers | Shares and other securities |
|--------------------------------|---|-----------------------------|
| Book value as at 31.12.17      | 3 923                                   | 169                         |
| Purchases/additions            | 810                                     | 2                           |
| Sales/reduction                | 968                                     | 16                          |
| Transferred to Level 3         |   |                             |
| Transferred from Level 3       |   |                             |
| Net gains/losses in the period | -10                                     | 20                          |
| Book value as at 31.12.18      | 3 755                                   | 175                         |

| GROUP                          | Loans to and receivables from customers | Shares and other securities |  |
|--------------------------------|---|-----------------------------|--|
| Book value as at 31.12.16      | 4 74                                    | 4 128                       |  |
| Purchases/additions            | 27                                      | 2 49                        |  |
| Sales/reduction                | 1 07                                    | 3 4                         |  |
| Transferred to Level 3         |   |                             |  |
| Transferred from Level 3       |   |                             |  |
| Net gains/losses in the period | -2                                      | 0 -4                        |  |
| Book value as at 31.12.17      | 3 92                                    | 3 169                       |  |

### **OPERATING SEGMENTS**

| Result - Q4 2018                     | Group | Eliminations/<br>other | Corporate | Retail 1) | Real estate<br>brokerage |
|--------------------------------------|-------|------------------------|-----------|-----------|--------------------------|
| Net interest income                  | 309   | -9                     | 121       | 197       | (                        |
| Other operating income               | 56    | -2                     | 26        | 27        |                          |
| Total income                         | 365   | -11                    | 147       | 224       |                          |
| Operating costs                      | 152   | 20                     | 32        | 95        |                          |
| Profit before impairment             | 213   | -31                    | 115       | 129       |                          |
| Impairment on loans, guarantees etc. | 12    | 0                      | 6         | 6         |                          |
| Pre-tax profit                       | 201   | -31                    | 109       | 123       |                          |
| Taxes                                | 60    |                        |           |           |                          |
| Profit after tax                     | 141   |                        |           |           |                          |

| Result - 31.12.2018                  | Group | Eliminations/<br>other | Corporate | Retail 1) | Real estate<br>brokerage |
|--------------------------------------|-------|------------------------|-----------|-----------|--------------------------|
| Net interest income                  | 1 179 | -7                     | 454       | 732       | 0                        |
| Other operating income               | 248   | 24                     | 100       | 104       | 20                       |
| Total income                         | 1 427 | 17                     | 554       | 836       | 20                       |
| Operating costs                      | 603   | 98                     | 120       | 367       | 18                       |
| Profit before impairment             | 824   | -81                    | 434       | 469       | 2                        |
| Impairment on loans, guarantees etc. | 16    | 0                      | 14        | 2         | 0                        |
| Pre-tax profit                       | 808   | -81                    | 420       | 467       | 2                        |
| Taxes                                | 203   |                        |           |           |                          |
| Profit after tax                     | 605   |                        |           |           |                          |

| Key figures - 31.12.2018   | Group  | Eliminations/<br>other | Corporate | Retail 1) | Real estate<br>brokerage |
|----------------------------|--------|------------------------|-----------|-----------|--------------------------|
| Loans to customers 1)      | 60 346 | 1 244                  | 17 964    | 41 138    | 0                        |
| Deposits from customers 1) | 34 414 | 588                    | 11 804    | 22 022    | 0                        |
| Guarantee liabilities      | 1 418  | 0                      | 1 412     | 6         | 0                        |
| The deposit-to-loan ratio  | 57.0   | 47.3                   | 65.7      | 53.5      | 0                        |
| Man-years                  | 361    | 159                    | 51        | 138       | 13                       |

| Result - Q4 2017                     | Group | Eliminations/<br>other | Corporate | Retail 1) | Real estate<br>brokerage |
|--------------------------------------|-------|------------------------|-----------|-----------|--------------------------|
| Net interest income                  | 290   | -3                     | 107       | 186       | 0                        |
| Other operating income               | 58    | 7                      | 24        | 21        | 6                        |
| Total income                         | 348   | 4                      | 131       | 207       | 6                        |
| Operating costs                      | 144   | 19                     | 30        | 90        | 5                        |
| Profit before impairment             | 204   | -15                    | 101       | 117       | 1                        |
| Impairment on loans, guarantees etc. | -1    | -11                    | 3         | 7         | 0                        |
| Pre tax profit                       | 205   | -4                     | 98        | 110       | 1                        |
| Taxes                                | 48    |                        |           |           |                          |
| Profit after tax                     | 157   |                        |           |           |                          |
|                                      |       |                        |           |           |                          |

| Result - 31.12.2017                  | Group | Eliminations/<br>other | Corporate | Retail 1) | Real estate<br>brokerage |
|--------------------------------------|-------|------------------------|-----------|-----------|--------------------------|
| Net interest income                  | 1 100 | -20                    | 422       | 698       | 0                        |
| Other operating income               | 242   | 35                     | 93        | 96        | 18                       |
| Total income                         | 1 342 | 15                     | 515       | 794       | 18                       |
| Operating costs                      | 590   | 101                    | 113       | 358       | 18                       |
| Profit before impairment             | 752   | -86                    | 402       | 436       | 0                        |
| Impairment on loans, guarantees etc. | 13    | -5                     | 17        | 1         | 0                        |
| Pre tax profit                       | 739   | -81                    | 385       | 435       | 0                        |
| Taxes                                | 182   |                        |           |           |                          |
| Profit after tax                     | 557   |                        |           |           |                          |

| Key figures - 31.12.2017   | Group  | Eliminations/<br>other | Corporate | Retail 1) | Real estate<br>brokerage |
|----------------------------|--------|------------------------|-----------|-----------|--------------------------|
| Loans to customers 1)      | 56 867 | 943                    | 16 815    | 39 109    | 0                        |
| Deposits from customers 1) | 32 803 | 567                    | 11 231    | 21 005    | 0                        |
| Guarantee liabilities      | 1 717  | 0                      | 1 706     | 11        | 0                        |
| The deposit-to-loan ratio  | 57.7   | 60.1                   | 66.8      | 53.7      | 0                        |
| Man-years                  | 359    | 157                    | 50        | 139       | 13                       |

<sup>1)</sup> The subsidiary, Møre Boligkreditt AS, is part of the Bank's Retail segment. The mortgage company's main objective is to issue covered bonds for both national and international investors, and the company is part of Sparebanken Møre's long-term financing strategy. Key figures for Møre Boligkreditt AS are displayed in a separate table.

| MØRE BOLIGKREDITT                    |         |         |  |
|--------------------------------------|---------|---------|--|
| Statement of income                  | Q4 2018 | Q4 2017 |  |
| Net interest income                  | 70      | 75      |  |
| Other operating income               | -1      | 1       |  |
| Total income                         | 69      | 76      |  |
| Operating costs                      | 10      | 10      |  |
| Profit before impairment on loans    | 59      | 66      |  |
| Impairment on loans, guarantees etc. | 1       | -3      |  |
| Pre-tax profit                       | 58      | 69      |  |
| Taxes                                | 16      | 12      |  |
| Profit after tax                     | 42      | 57      |  |

| Statement of income                  | 31.12.2018 | 31.12.2017 |
|--------------------------------------|------------|------------|
| Net interest income                  | 274        | 261        |
| Other operating income               | -1         | -13        |
| Total income                         | 273        | 248        |
| Operating costs                      | 42         | 38         |
| Profit before impairment on loans    | 231        | 210        |
| Impairment on loans, guarantees etc. | 1          | -3         |
| Pre-tax profit                       | 230        | 213        |
| Taxes                                | 56         | 48         |
| Profit after tax                     | 174        | 165        |

| Statement of financial position         | 31.12.2018 | 31.12.2017 |
|---|------------|------------|
| Loans to and receivables from customers | 23 409     | 21 162     |
| Total equity                            | 1 767      | 1 667      |

### TRANSACTIONS WITH RELATED PARTIES

These are transactions between the Parent Bank and wholly-owned subsidiaries based on the arm's length principles.

The most important transactions eliminated in the Group accounts:

| PARENT BANK  | 31.12.2018 | 31.12.2017 |
|--|------------|------------|
| Statement of income  |            |            |
| Interest and credit commission income from subsidiaries        | 26         | 28         |
| Received dividend and group contribution from subsidiaries     | 152        | 156        |
| Rent paid to Sparebankeiendom AS                               | 17         | 17         |
| Administration fee received from Møre Boligkreditt AS          | 34         | 30         |
|  |            |            |
| Statement of financial position                                |            |            |
| Claims on subsidiaries   | 1 300      | 1 328      |
| Covered bonds  | 818        | 425        |
| Liabilities to subsidiaries                                    | 890        | 102        |
| Accumulated loan portfolio transferred to Møre Boligkreditt AS | 23 424     | 21 164     |

## **EC CAPITAL**

| The 20 largest EC holders in Sparebanken Møre as at 31.12.2018 | Number of ECs | Percentage share of EC capital |  |
|--|---------------|--------------------------------|--|
| Sparebankstiftelsen Tingvoll                                   | 901 000       | 9.11                           |  |
| Cape Invest AS   | 751 000       | 7.60                           |  |
| Verdipapirfond Pareto Aksje Norge                              | 419 467       | 4.24                           |  |
| Verdipapirfond Nordea Norge Verdi                              | 386 014       | 3.90                           |  |
| Wenaasgruppen AS   | 380 000       | 3.84                           |  |
| MP Pensjon   | 339 781       | 3.44                           |  |
| Pareto AS  | 304 355       | 3.08                           |  |
| Wenaas Kapital AS  | 230 161       | 2.33                           |  |
| FLPS - Princ All Sec   | 207 782       | 2.10                           |  |
| Verdipapirfondet Eika egenkapital                              | 173 000       | 1.75                           |  |
| Beka Holding AS  | 150 100       | 1.52                           |  |
| Verdipapirfondet Landkreditt Utbytte                           | 125 000       | 1.26                           |  |
| Lapas AS (Leif-Arne Langøy)                                    | 113 500       | 1.15                           |  |
| State Street Bank  | 75 913        | 0.77                           |  |
| PIBCO AS   | 75 000        | 0.76                           |  |
| Forsvarets personell pensjonskasse                             | 63 660        | 0.64                           |  |
| Odd Slyngstad  | 59 915        | 0.61                           |  |
| Malme AS   | 55 000        | 0.56                           |  |
| U Aandals Eftf AS  | 50 000        | 0.51                           |  |
| Stiftelsen Kjell Holm  | 49 850        | 0.50                           |  |
| Total 20 largest EC holders                                    | 4 910 498     | 49.67                          |  |
| Total number of ECs  | 9 886 954     | 100.00                         |  |

## **CAPITAL ADEQUACY**

|   | 31.12.2018 | 31.12.2017 |
|---|------------|------------|
| EC capital  | 989        | 989        |
| - ECs owned by the Bank   | -3         | -5         |
| Share premium   | 356        | 355        |
| Additional Tier 1 capital   | 349        | 349        |
| Primary capital fund  | 2 649      | 2 470      |
| Gift fund   | 125        | 125        |
| Dividend equalisation fund  | 1 391      | 1 216      |
| Value adjustment fund   | -          | 78         |
| Proposed dividend for the EC holders                                  | 153        | 138        |
| Proposed dividend for the local community                             | 156        | 141        |
| Other equity  | 229        | 222        |
| Total equity  | 6 394      | 6 078      |
| Goodwill, intangible assets and other deductions                      | -42        | -100       |
| Value adjustments of financial instruments at fair value              | -14        | -14        |
| Deduction for overfunded pension liability                            | -13        | 0          |
| Additional Tier 1 capital   | 197        | 254        |
| Expected losses exceeding ECL, IRB portfolios                         | -173       | -151       |
| Proposed dividend for the EC holders                                  | -153       | -138       |
| Proposed dividend for the local community                             | -156       | -141       |
| Total Tier 1 capital  | 6 040      | 5 788      |
| Common Equity Tier 1 capital  | 5 494      | 5 185      |
| Subordinated loan capital of limited duration (supplementary capital) | 703        | 530        |
| Net equity and subordinated loan capital                              | 6 743      | 6 318      |

#### Capital requirement by exposure classes

| Exposure classes SA - credit risk                                   | 31.12.2018 | 31.12.2017 |
|---|------------|------------|
| Central governments or central banks                                | 0          | 0          |
| Regional governments or local authorities                           | 12         | 14         |
| Public sector companies   | 4          | 3          |
| Institutions (banks etc)  | 38         | 36         |
| Covered bonds   | 32         | 25         |
| Equity  | 8          | 8          |
| Other items   | 50         | 86         |
| Total capital requirements - credit risk, The Standardised Approach | 144        | 172        |

| Exposure classes IRB - credit risk  | 31.12.2018 | 31.12.2017 |
|---|------------|------------|
| Retail - Secured by real estate   | 689        | 638        |
| Retail - Other  | 50         | 47         |
| SME   | 734        | 682        |
| Specialised lending   | 543        | 549        |
| Other corporate lending   | 304        | 252        |
| IRB-F capital requirements  | 2 320      | 2 168      |
| Total capital requirements - credit risk  | 2 464      | 2 340      |
|   |            |            |
| Exposure classes SA - market risk   | 31.12.2018 | 31.12.2017 |
| Debt  | 0          | 0          |
| Equity  | 0          | 0          |
| Foreign exchange  | 0          | 0          |
| Credit value adjustment risk (CVA)  | 44         | 29         |
| Total capital requirements - market risk  | 44         | 29         |
|   |            |            |
| Operational Risk (Basic Indicator Approach)   | 200        | 200        |
| Deductions from the capital requirement   | 0          | 0          |
| Total capital requirement less transitional rules   | 2 708      | 2 569      |
| Additional capital requirements from transitional rules   | 37         | 181        |
| Total capital requirements  | 2 745      | 2 750      |
|   |            |            |
| Total risk-weighted assets less transitional rules  | 33 853     | 32 105     |
| Total risk-weighted assets from transitional rules  | 460        | 2 265      |
| Total risk-weighted assets  | 34 313     | 34 370     |
| Minimum requirement Common Equity Tier 1 capital (4.5 %)  | 1 544      | 1 542      |
|   |            |            |
| Buffer Requirement  | 31.12.2018 | 31.12.2017 |
| Capital conservation buffer (2.5 %)   | 858        | 859        |
| Systemic risk buffer (3.0 %)  | 1 029      | 1 031      |
| Countercyclical buffer (2.0%)   | 686        | 687        |
| Total buffer requirements   | 2 573      | 2 578      |
| Available Common Equity Tier 1 capital after buffer requirements                                  | 1 376      | 1 065      |
|   |            |            |
| Capital adequacy as a percentage of the weighted asset calculation basis incl. transitional rules | 31.12.2018 | 31.12.2017 |
| Capital adequacy ratio  | 19.6       | 18.4       |
| Tier 1 capital ratio  | 17.6       | 16.8       |
| Common Equity Tier 1 capital ratio  | 16.0       | 15.0       |
|   |            |            |
| Leverage Ratio (LR)   | 31.12.2018 | 31.12.2017 |
| Leverage Ratio (LR)   | 8.1        | 8.2        |

# Profit performance

#### **QUARTERLY PROFIT**

| (NOK million)  | Q4 2018              | Q3 2018              | Q2 2018               | Q1 2018              | Q4 2017   |
|--|----------------------|----------------------|-----------------------|----------------------|---|
| Net interest income  | 309                  | 290                  | 291                   | 289                  | 290   |
| Other operating income   | 56                   | 61                   | 78                    | 53                   | 58  |
| Total operating costs  | 152                  | 152                  | 150                   | 149                  | 144   |
| Profit before impairment on loans  | 213                  | 199                  | 219                   | 193                  | 204   |
| Impairment on loans, guarantees etc.   | 12                   | 7                    | -5                    | 2                    | -1  |
| Pre-tax profit   | 201                  | 192                  | 224                   | 191                  | 205   |
| Тах  | 60                   | 43                   | 50                    | 50                   | 48  |
| Profit after tax   | 141                  | 149                  | 174                   | 141                  | 157   |
| As a percentage of average assets  Net interest income   | 1.76                 | 1.63                 | 1.68                  | 1.73                 | 1.76  |
|  |                      |                      |                       |                      | 1./6  |
| Other operating income   | 0.32                 | 0.35                 | 0.45                  | 0.32                 |   |
|  | 0.32<br>0.86         | 0.35                 | 0.45<br>0.87          | 0.32                 | 0.35  |
| Other operating income  Total operating costs  Profit before impairment on loans               |                      |                      |                       |                      | 0.35  |
| Total operating costs  | 0.86                 | 0.86                 | 0.87                  | 0.89                 | 0.35<br>0.88<br>1.23                                  |
| Total operating costs  Profit before impairment on loans                                       | 0.86<br>1.22         | 0.86                 | 0.87<br>1.26          | 0.89                 | 0.35<br>0.88<br>1.23<br>-0.01                         |
| Total operating costs  Profit before impairment on loans  Impairment on loans, guarantees etc. | 0.86<br>1.22<br>0.07 | 0.86<br>1.12<br>0.04 | 0.87<br>1.26<br>-0.03 | 0.89<br>1.16<br>0.01 | 1.76<br>0.35<br>0.88<br>1.23<br>-0.01<br>1.24<br>0.29 |